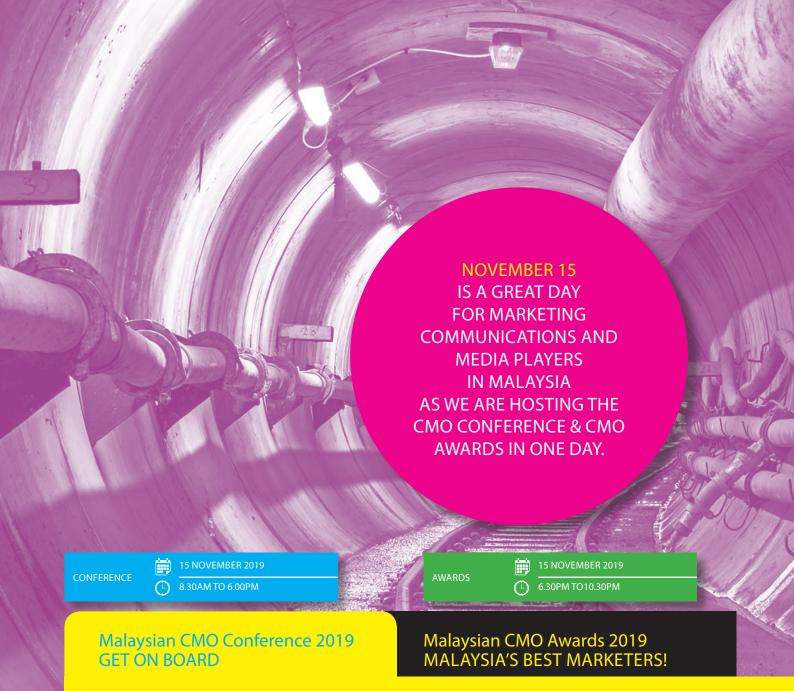
8.30AM TO 6.00PM

THE GRAND BALLROOM SIME DARBY CONVENTION CENTRE, JALAN BUKIT KIARA 1 BUKIT KIARA 60000 KUALA LUMPUR.



Malaysian CMO Conference & Awards 2019



The Malaysian CMO Conference 2019 is themed Marketing Central. Marketing is at an interesting intersection now. With major cross winds in the global trade environment, every brand is affected with more uncertainty than ever before. We explore how brands are winning with big data and marketing automation. We study what brand resilience is all about. We question what works and what doesn't. In a world of 'fake everything', the quest and need for authenticity has never been more challenging. Journey with our speakers and learn from our inspiring panel discussions as you centralise your focus on innovative pathways to marketing success.

WHY ATTEND

Into its 7th year, the Malaysian CMO Conference has become a landmark event for all serious marketing communications and media professionals. Apart from learning cutting–edge knowledge and listening to real–market experiences from the speakers and panelists, it is also a great opportunity to network with thinkers from the marketing, media, advertising, digital and content ecosystem.

Brave and brilliant marketers deserve fame too.
The Malaysian CMO Awards are here to reward the best in the business of marketing. This award is to identify talent, transparency, tenacity and a take charge attitude.
An eminent panel of industry leaders will decide on the winners: all criteria based on results.
Entry is FREE across 30 categories.

WHO SHOULD ATTEND

- Marketing, Brand and Product Managers
- Advertising, Media and Digital Executives and Entrepreneurs
- Media Players Traditional and Digital
- Business Development Managers
- SMEs & SMIs



TIM JOHNSON SVP of Marketing Product & Partnerships INTI International University & Colleges

A seasoned marketer with over 20+ years experience in Sales & Marketing spanning FMCG, Financial Services and now Education, Johnson has worked with top brands at Nestle, Citibank and Standard Chartered and now Vice President Marketing at Inti International University and College. In his current role, Johnson is responsible for all marketing related activities including consumer insights, marketing communication and advertising, SEO, SEM, Social, pricing management, experiential marketing, strategic partnerships & alliances and website maintenance for all 5 INTI International Colleges and 1 INTI University. Public Relation (PR) activities encompassing all Colleges and University and to drive Internal Communication for Staff, whilst Managing Alumni relationships. Equal to his passion for all things sales and marketing is his passion for Liverpool Football Club.

VJ ANAND
Senior Vice President of Creative / Executive Creative Director of GO-JEK

He found the winning formula of using creativity to hack growth, achieve business results & capturing consumers' hearts. A digital native with traditional agency experience. A change agent. A growth hacker who has revitalised creative departments and turned them around in new business and creative reputation. He has picked up a number of awards (Cannes, NY Fest, London International Awards) but his biggest achievement is winning the hearts of consumers with his work. Proud to have inspired many of my creative teams, who are now creative heads in other agencies. Right now he is the SVP of Creative at Indonesia's first and largest unicorn startup, GO-JEK. Working alongside marketing and running an experimental creative department within the tech company which encompasses Creative, Social, Digital, Production, Activation and In-App Content disciplines. They are obsessed with using creativity to create social impact.





CHAI HUI FUNG
Marketing Director, Nando's Chickenland Malaysia

Chai Hui Fung joined Nando's Chickenland Malaysia as a marketing director in February 2011 to oversee the marketing functions in both the Malaysia and Singapore markets.

As its Regional Marketing Director, she has been the long-standing driving force behind its fun and memorable commercials. From Nando's hash-tags/memes, to getting other brands and competitors to copy, many now expect all that for the Peri-Peri champ. In fact, the daring-do of this grilled chicken franchise isn't a flash-in-the-pan as Hui Fung expects nothing less. Even with digital transformation now taking place in the marketing and advertising industries, Hui Fung firmly believes content is king. She brings more than 20 years of marketing experience in the retailing, consumer products and service industry. Her key role is to provide leadership to the marketing department to build the brand; grow company revenue through marketing interventions; and provide strategic input into Nando's overall business development. Before Nando's, she was with Digi Telecommunications, and Mattel Continental Asia, which is a leading toys company.

LINDA HASSAN Senior Vice President of Marketing, Domino's Pizza Malaysia & Singapore

She has been with the brand since 2010, having started as a senior marketing manager. She quickly rose up the ranks to become deputy general manager before rising to handle the Singapore market as well on top of her Malaysia remit. Currently, she carries the marketing leadership role for Domino's Pizza in Malaysia and Singapore, having created and led teams of seven key sections. This includes creative and design, brand and communications, public relations and event, analytics, digital, sales, new product development, to name a few. Linda is a firm believer in inculcating and instilling analytical thinking in marketing, having always placed emphasis on data driven decision-making to strategise the business. In both markets, she has helped propagate new media initiatives such as digital and social for business growth and has since led multiple digital initiatives through multiple digital enhancement programs that drive traffic, conversions and retention.





GEORGE ANG

Owner, A&W Malaysia and Director & CEO, Inter Mark Resources

Mr George Ang, aged 47, is the Director & Main Shareholder of Eng Food Holdings Pte Ltd, a holding company that owns some of the popular fast food chain & casual dining restaurants in Malaysia & Singapore; A&W, The Barn, Gelare, The Manhattan FISH MARKET, Chachako and Popeyes Louisiana Kitchen. George holds the overall responsibility of managing the operations of all the restaurants and charting the strategic directions of the Group. Today, the Group operates more than 100 restaurants in the region.

HASNAIN BABRAWALA

APAC Head of Marketing - Offline Channels, Food Panda

Hasnain, as a media investment professional, has donned the role of a trusted advisor and strategist for C-Suite leaders advising them on the allocation and monetization of the advertiser's multimedia budget for major media agency groups with his last stint being in Dentsu Malaysia. Currently, he is the regional APAC marketing head for foodpanda based in Singapore where he mainly managing their offline activities and creating analytics and measurement frameworks to track their marketing budgets. His expertise includes insights based, strategic investments and measurement across media channels including programmatic, technology and content with media partners and advertisers.





SRIKANTH RAMACHANDRAN

Group CEO, Moving Walls

Ramachandran holds an engineering degree from India and an MBA from NTU Singapore. His entrepreneurial journey started in 2000 with Knowledge Dynamics, where Ramachandran architected industry vertical analytical solutions (iDecisions) that was later acquired by an NYSE listed company. Srikanth Ramachandran brings a wealth of experience in the digital industry. Having established and grown IBM Singapore's e-business team, today Srikanth spearheads Moving Walls – a startup with a vision to tackle Digital's Final Frontier. Moving Walls provide organisations with technology-based solutions that blend the physical (real) and digital (virtual) world together to create a magical consumer experience – experiences that move the hearts and minds of consumers. Srikanth is currently involved in multiple companies in various fields such as telecommunication, media and technology space. He has lived and worked in India, the Middle East, Singapore, Japan and Malaysia.

TAI KAM LEONG Head of Branding and Partnerships, Maxis

Tai Kam Leong joined Maxis in 2014 as Head of Home before taking over the role as Head of Branding & Partnerships in 2017. He oversees brand strategy and transformation, digital and social strategy, goto-market activation, customer insight, business development and marketing partnerships for Maxis. Prior to this, Before Maxis, Tai was Managing Director of Rapp Singapore for a year and prior to that Head of Strategy at DDB Group Singapore and Naga DDB.





LAI SHU WEI

VP, unifi Marketing & Communications, TM Berhad

Lai Shu Wei joined Telekom Malaysia (TM) as vice president for the mass market, marketing and operations in May 2017.

Prior to this, he was Chief Marketing Officer for webe, TM's digital mobility services arm. Shu Wei was previously the CMO of Packet One Networks which had been bought over by TM in 2014. In his earlier years, he held management roles in companies such as Maxis, Johnson & Johnson and Nestlé.



BERNARD LEE

Head, Marketing Services, Digi Telecommunications

As a one time budding TV host, this part-time singer wannabe is now the full-time chief storyteller as the head of marketing services at Digi where he oversees integrated brand and marketing communications.

Having started his career in advertising, he has worked on some of the most iconic brands across the region in Singapore, Indonesia & Malaysia. He is known to be a passionate marketer who is at ease with complex brand strategies as well as implementing agile cross-platform marketing campaigns. This seasoned marketer is also a serial winner at international creative and marketing effectiveness award shows.

PRASHANT KUMAR
Founder & Senior Partner, Entropia

Prashant Kumar is the Founder of ENTROPIA - a next generation media, marketing & digital consultancy.

Entropia has in three years since its founding, has grown to 65 clients and 220+ people across South-East Asia and repeatedly winning top accolades for their work, both in Malaysia and the APAC region. It has gone on to launch a big data offering – Sentient; a personalized marketing service – Roxy; and Aladdin – a B2C IOT offering, thus helping businesses make the best of IR 4.0 transformation. In his earlier role he was the President of IPG Mediabrands Asia (NYSE: IPG) for four years, turning the region into the fastest growing region in the network. He led the winning of Johnson & Johnson, Yum brands, Reckitt Benckiser and Malaysia Airlines businesses across the region. He also served on the Global product council for the network.





FERNIE JASMINE ABDUL GHANI

Head of Group Marketing & Brand, Axiata

A marketing trailblazer in the technology & telecomms industry, Fernie has been creating high-impact, award-winning campaigns throughout her 16-year marketing career. As a recipient of both Axiata's CEO and Chairman Awards, Fernie leads the charge for 10 brands across the region, embracing the data-driven marketing revolution and continues to be a disruptive force in the local and regional marketing landscape.

ASSOCIATE PROFESSOR DR. KARLING LEE

INTI International University

Dr. Karling obtained her PhD from USM in early 2008. Her area of specialization is in Human Resource Management (HRM) with an emphasis on human resource development and learning. Her interest is also in industrial psychology and human behaviors at work. She has been involved in continuous research in linking personalities with job function and performance and hopes to present a research paper late this year and another paper next year. She also specializes in DOE (design of experiment) for the HRM function, specifically for HCD (Human Capital Development).

Dr. Karling has many years of working experience in both the manufacturing and service industries with more years in the service industry as Head of Department. She has been involved in corporate training for more than 20 years. Dr. Lee has published a number of papers on Cross Generation Management and another on Cross Generation Engagement. These papers have been invited to be published in 3 different international Journals. Dr. Lee is also a visiting Professor at various Public Universities in the Philippines and Vietnam. She has been invited to publish a book on Cross Generation Talent Management, and is currently working on the book for publication in 2016. She is currently working on Gen Z researches as well as on WeChat business.





EVELYN LOW

Snr Manager, Shopper & Trade Marketing, Etika Sdn Bhd

Evelyn Low, heads up shopper and trade marketing at Etika Holdings. She joined Etika 5 years ago as Head of Insights with wealth of research and insights experience which she attained during her stint at The Nielsen Company prior to joining Etika. Evelyn is an all-rounder shopper and trade marketer where her current role also includes category management and she has been further tasked to improve Etika's trade presence and execution in a more automated manner with stronger digital and data led executions.

SITI SUHAILA ABDU HAMID Category Head of Foods, Unilever Malaysia

Lorem Ipsum is simply dummy text of the printing and typesetting industry. Lorem Ipsum has been the industry's standard dummy text ever since the 1500s, when an unknown printer took a galley of type and scrambled it to make a type specimen book. It has survived not only five centuries, but also the leap into electronic typesetting, remaining essentially unchanged. It was popularised in the 1960s with the release of Letraset sheets containing Lorem Ipsum passages, and more recently with desktop publishing software like Aldus PageMaker including versions of Lorem Ipsum.



LIM IMUN

GM, Marketing MunchWorld



She is an experienced General Manager Marketing with a demonstrated history of working in the consumer goods industry. Skilled in Marketing Management, Integrated Marketing, Brand Architecture, Management, Commercial Management and Product Innovation. In her role, Lim covers the development and management of Munchy's portfolio of brands for both Malaysia, Singapore and the export markets. She also oversees the marketing for Malaysia and Singapore.

Lim says a great relationship with her agency partners is needed. Currently, Munchy's currently works with agencies such as Universal McCann, Ensemble and Naga Tribal DBB. Lim, as such, is an ardent believer that the client-agency relationship needs to be more than just a business relationship.

On the marketing and digitisation front, one area the company is keen on exploring is integrating chatbots into the business. This, it hopes, will help improve the speed of response rates to consumers, and in turn boost customer satisfaction. Lim added that chatbots definitely come in handy in engaging customers in an interesting or creative way.

GRAHAMIIM

Director, Marketing (Malaysia), F&N Beverages Marketing Sdn Bhd

A brand development and marketing professional with 19 years of working experience in food & beverage industry in ASEAN (mainly Malaysia, Singapore, Myanmar, Thailand, Philippines & Indonesia). Experience includes brand strategizing, positioning, new product and portfolio development, brand re-launch as well as project management with exposure in commercial business development. Specialities include Brand Development, Brand Rejuvenation, Sensorial Branding, Integrated Marketing & Copy Campaign and Brand Equity Building & Tracking.





KHOO KAR KHOON DIRECTOR, MCIL

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ABHISHEK B Chief Digital Officer, Invictus Blue

Abhishek, currently Chief Digital Officer at Invictus Blue group, has more than a decade of digital experience across a wide spectrum of industries, including FMCG, Banking, Telcos, QSR, Real Estate and Automotive among others. Having been in Malaysia for more than 7 years, he has worked intricately with large global and local brands alike, building effective brand stories with digital as the key delivery vehicle. He has successfully led multiple award-winning campaigns both locally and regionally.

He is a strong proponent of the belief, that digital disruption is indeed a means to an end, to drive real business outcomes, and firmly advocates the need for effectiveness coupled with efficiency while the world seems too obsessed with just efficiency alone.

Logic is great, but one needs transformational story-telling to create the magic that paves the way for the future. That's why story-telling is key, stories have stood the test of time since the beginning of humanity, and they will continue to hold the power over us, regardless of how giant the technological strides.



ROY SIE

Head of Digital - Berjaya Sompo Insurance Bhd

Roy has 15 decorated years of experience in digital projects with a proven performance track record of success. He is currently the Head of Digital at Berjaya Sompo Insurance.

Prior to this, he was the Head of Digital for 4 years at AXA General Insurance Malaysia, having grown the team to 14 and delivered an average of 90% year-on-year business growth. Before AXA, he was at CompareXpress & GluayGluay, financial aggregators based in Singapore and Thailand. He is extremely passionate about digital marketing and the prospects of setting up new "start-up" initiatives, uniting teams with a common commitment to success and an unrelenting desire to drive business forward.

Over the years Roy has directly managed in-house ad buy on Google and Facebook with an accumulated ad spent of more than USD10 million.



STEPHANIE CAUNTER Head of Marketing, ADA

Stephanie Caunter is a brand builder and natural communicator, with an affinity for tech, thanks to an Electrical Engineering degree. She has led cross-border teams to create brand-defining programmes and points of view such as PwC Malaysia's Building Trust Awards, and Catcha Group's WILD DIGITAL SEA (the region's premier tech conference). Stephanie pioneered PwC Malaysia's digital marketing efforts.

She is also a Diversity and Inclusion advocate who used to write a monthly personal column in The Edge Malaysia called, 'Changing Hats'. Stephanie enjoys public speaking, mentoring young talent, and runs to de-stress.





ANDREW PINTO Head of Marketing, Mudah.my

A growth hacker and integrator, Andrew Pinto has been in the advertising and communications industry for 18 years, helping build, transform, and develop brands. Fueled by passion and curiosity, his experience has led him from developing point-of-sales materials and regional music platforms to strategising international positioning for Malaysia. In his present role as Head of Marketing at Malaysia's Largest Marketplace, he transforms challenges into opportunities by focusing on the needs of the consumer - melding data, strategy, creativity and technology to deliver value to the platform's users.

STAN CHEW Head of Sales APAC, Knorex

He is constantly looking for ways to deliver on true Precision Performance Marketing. This has led him to focus on building team capabilities, defining clear success metrics for clients and constantly refining existing frameworks and strategic approaches. An environment that encourages innovation and incubate fresh approaches to deliver on a single promise of driving precision and performance keeps him excited about what I do.

He is currently regional head of sales for Knorex, a company that advertising technology company, who is in a stage of accelerated growth across multiple markets. He draws from his prior experience as an entrepreneur, media strategist and agency lead for the past 14 years. The love for disruption and progress has kept him on his toes and constantly in search for ways to bridge the gap between marketing and business results. But he has also learnt that what's best is much more important than what's new.





MEGAN YULGA

Senior Regional Manager - Brand & Campaigns at CircleLife

She has led brand and campaign strategy throughout Circles.Life expansion efforts.The regions include Singapore, Taiwan, Indonesia, Australia. The bulk of her work involved masterminding Circles.Life brand messaging and executing communications that drove the company goals, including campaigns, email marketing, and promotions. She also oversees & creates content for website, mobile app, notifications, OOH, etc.

She works closely with external agencies and internal designers as well. Heavily involved in international expansion plans and executing campaigns to launch in new markets and manage the brand alignment is also part of her purview. Currently based in Singapore, she is in-charge of designing the overall branding and marketing campaigns for an innovative new MVNO digital telco in Singapore.

MORNING SESSION



REGISTRATION & COFFEE 08.15am:

09.00am: WELCOME BY ORGANISING CHAIRMAN

Prof Harmandar Singh

9.05am: Master of Ceremonies:

9.10am:

Timothy Johnson SVP of Marketing, Product & Partnerships

INTI International University & Colleges

OPENING KEYNOTE:

10 CRAZY THINGS I'VE DONE AT GOJEK

VJ Anand Senior VP of Creative & Executive Creative Director, Gojek

VJ grew Gojek's internal creative team to over 100 people in two years. His team handles creative communications for more then 20 products and content that attract up to four million views per day. He helped Gojek attain cult brand status by humanizing data into breakthrough marketing ideas. VJ was a key driver in rebranding Gojek from a Jakarta-based ride-hailing service to Southeast Asia's leading Super App. Discover his secret to building cult brands with

a dose of crazy.

9.50am: **FOCUS: FAST-FOOD MARKETING**

> Trends and changes come fast and furious in the quick service world, and it looks like they will not slow down in 2020. From increased menu diversification to delivery expansion, contrasted with potentially slowed growth in terms of unit numbers, the year promises new opportunities, through streamlining operations to keep companies in the black. The key to this equation is balance. With our esteemed panel, find out what makes the QSR world tick as we delve deeper into the nuances of this complex marketplace. We will cover topics including consumer trends, technology, customer experience and what the crystal ball has in store for the industry as a

Chai Hui Fung Regional Marketing Director, Nando's Chickenland Malaysia Linda Hassan Senior Vice President of Marketing, Domino's Pizza Malaysia & Singapore George Ang Owner, A&W Malaysia and Director & CEO, Inter Mark Resources Moderator: Hasnain Babrawala APAC Head of Marketing - Offline Channels, Food Panda

NAVIGATING THE ALPHABET SOUP - 5G, PG, RTB, DOOH, LI USING **HOLLYWOOD MOVIES.**

Srikanth Ramachandran Group CEO, Moving Walls

Movies inspire us to dream big. They make bold predictions about the future all the time. Many of these predictions are around the blurring line between the online and offline world smartwatches, space navigation, targeted advertising, robot vacuums, and virtual assistants may have all been dismissed initially. But look at how we live today. Srikanth explores marketing and technology predictions made on the big screen and how they're implemented across industries.

COFFEE BREAK 11.00am:

10.30am:

FOCUS: TELCO MARKETING 11.30am:

> There is always a new path towards telco customer engagement. The long-promised concept of omnichannel, in which various distribution channels are truly integrated, is finally becoming a reality now that mobile and web are seamlessly connected, and automation and personalization are possible with advanced analytics. These factors present a chance to take customer engagement to a new level, accelerating the whole organization. To succeed in digital customer engagement, the agile processes and mind-set must be complemented by a strong technical foundation that will increase execution power and channel reach, as well as enable new use cases. Even with the three pillars of buy-in and talent, agile ways, and flexible technology in place, a next-generation digital marketing transformation will undoubtedly encounter obstacles. Listen to our power panel as they dissect, analyze and provide recommendations on the way forward in this arena.

Tai Kam Leong Head of Branding and Partnerships, Maxis Lai Shu Wei VP, unifi Marketing & Communications, TM Berhad Bernard Lee Head of Marketing Services, Digi.Com Fernie Jasmine Abdul Ghani Head of Group Marketing & Brand, Axiata

Moderator: Prashant Kumar Founder & Senior Partner, Entropia

GEN Z BUYING BEHAVIOUR: IMPLICATIONS TO MARKETERS 12.20pm:

Associate Professor Dr. Karling Lee INTI International University

She wowed the audience last year so we have brought her back this year. Dr Karling is a firebrand speaker and has done deep dive research into the buying behavioral patterns of the Gen Z market. She will share stuff you'll be surprised to learn about: Gen Z likes, dislikes, and dreams. Come and listen to her brutal honesty, it is a wake up call to all marketing professionals!

LUNCH 1.00pm:







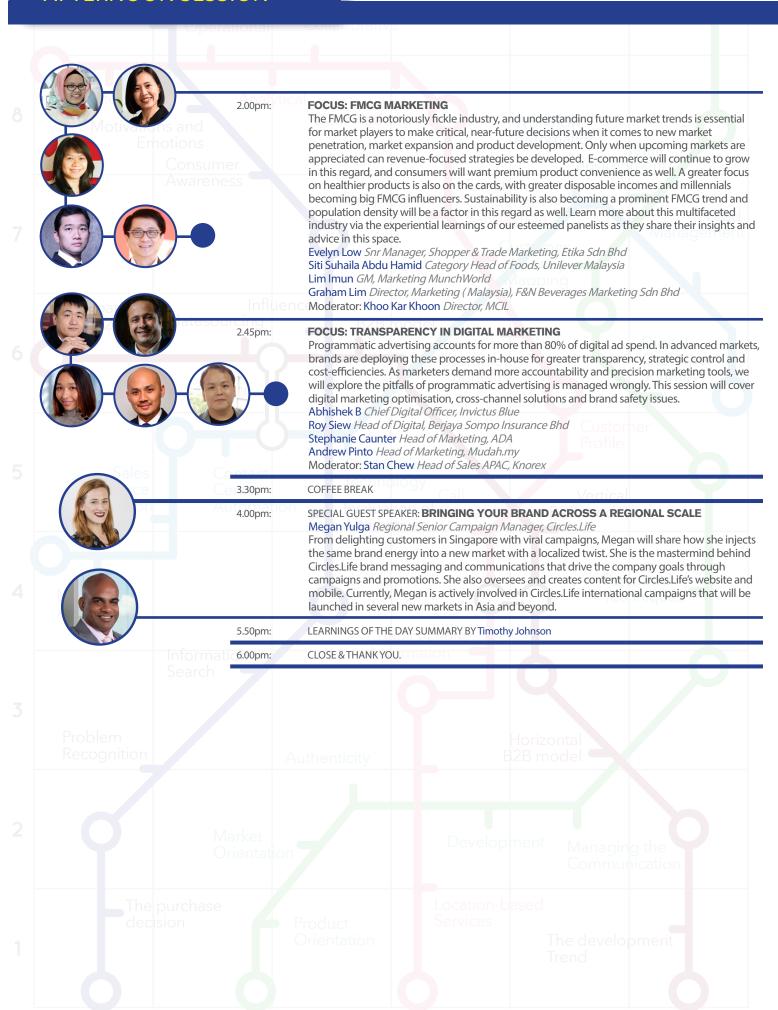








AFTERNOON SESSION





MALAYSIAN CMO CONFERENCE & AWARDS 2019

date/time:

15th November 2019 8.30am to 10pm

admission fee: Conference and Awards RM 2050 +6% SST per pax RM 1900 +6% SST per pax (5 pax and above)

Venue

Sime Darby Convention Centre 1A, Jalan Bukit Kiara 1, 60000 Kuala Lumpur Malaysia Tel: (+603) 2089 3688 Fax: (+603) 2089 3699

PAYMENT DETAILS: CHEQUE MADE PAYABLE TO: SLEDGEHAMMER COMMUNICATIONS (M) SDN BHD ^{289967-W}

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Registration & Payment

- Full payment is required upon registration.
- Registrations without full payment will be treated as provisional and will not be guaranteed a training place.
- Payment can be made via a crossed cheque payable to "Sledgehammer Communications (M) Sdn Bhd" at least 7 days before course commencement.

Cancellation

NO CANCELLATION is allowed but a replacement delegate can be sent.

Sledgehammer Communications (M) Sdn Bhd reserves the right to change or cancel the course due to unforeseen circumstances



MALAYSIAN CMO CONFERENCE 2019

date/time:

15th November 2019 8.30am to 6pm

admission fee: CONFERENCE ONLY RM 1650 + 6% SST per pax RM 1550 + 6% SST per pax (5 pax and above)

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MALAYSIAN CMO AWARDS 2019

date/time:

15th November 2019 6pm to 10pm

admission fee: Awards ONLY PREMIUM RM 8000 + 6% SST per pax GOLD RM 6000 + 6% SST per pax SEAT RM 600 + 6% SST per pax

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